

# The People You Can't Stand POP QUIZ!

Can you answer these questions?  
Your happiness and success could depend on it!

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The best way to interrupt a Tank attack is to:

1. Pretend to faint.
2. Say their name over and over.
3. Yell, "Look out behind you!!!"
4. Yell louder than they do.

The difference between a Tank and a Grenade is:

1. Who cares?
2. The Tank means to do it, the Grenade has lost all self control.
3. The Tank should be in jail while the Grenade should be in an institution.
4. Minimal.

Grenade Prevention means:

1. Accidents seem to happen to people who throw tantrums in your organization
2. Gather information from the Grenade to find the pin and avoid pulling it.
3. Do whatever the Grenade wants to avoid the grief.
4. Prozac

Which statement is the Know it All most likely to make:

1. Good idea, tell me more.
2. Oops, I guess I was wrong.
3. That won't work and I will tell you why.
4. Please forgive my being controlling but my behavior is rooted in a deep seated insecurity and I feel I must be right all the time to compensate.

The quickest way to stop a Think They Know it All in their tracks is to:

1. Give them some recognition.
2. Give them the Vulcan Nerve Pinch.
3. Give them a bribe.
4. Give up.

(cont'd)

Are you fed up with laziness and broken promises, frustrated with people out of control, and tired of pompous fools who don't have a clue? At last there's help. In 'Dealing With People You Can't Stand,' Drs. Rick Brinkman and Rick Kirschner take the pain out of dealing with problem people by revealing the strategies that make solving people problems possible.

# Dealing With People You Can't Stand

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Which of the following answers is the Maybe person most likely to choose?

1. Yes
2. No
3. All of the above

(If you're not sure, think about it and get back to this question later.)

Searchlight questions are when you ask:

1. "Honey, have you seen my keys?"
2. "I wonder how far those searchlight beams go up in the sky?"
3. "What is the intent behind that remark?" or "How is that remark relevant to this?"
4. "Where were you last night?"

When dealing with a Nothing Person you should:

1. Bring something to read.
2. Ask questions expectantly or guess out loud what might be going on for them.
3. Count your blessings.
4. Grunt and look away, so they'll know what it feels like

A Polarity Response when used with a No Person means:

1. You should run in the opposite direction when you see them coming.
2. Transfer them to your North Pole branch.
3. Talk about everything that is wrong with an idea so they will go in the opposite direction
4. Reacting to their negativity by withdrawing

If a Sniper takes a shot at you you should:

1. Tell them to sue their brains for non support.
2. Make up some nasty rumors about them and get even.
3. Hide in a bathroom stall the next time you see them coming.
4. Stop, look, backtrack their remark and ask, "What are you really trying to say?"

The quickest way to bring out the best in people at their worst is to:

1. Buy them a copy of Brinkman & Kirschner's book 'Dealing With People You Can't Stand'
2. Buy yourself a copy of Brinkman & Kirschner's book 'Dealing With People You Can't Stand'
3. Offer them candy
4. Threaten to tell on them.

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You'll find the answers to all these questions and more in the fun and fast paced international best-seller from McGraw Hill, Dealing With People You Can't Stand. For the sake of your sanity, order this book today!

Available online at  
**DealingWithPeople.com**